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ProTech 2000



Nuclear Protective

GARMENT LEASING

A Cost-Effective Alternative to Ownership!

The Leasing Concept...

Leasing is fundamental to all well managed organizations. In fact, 30% of business procurements are financed through lease arrangements. The reason? In short, the lessee enjoys ownership benefits without ownership liabilities.

How does this concept apply to protective garments? At most facilities, full garment inventories are active only one out of every eighteen months, or about 5% of the time. Given the high costs of garment purchase and maintenance, "using" instead of "owning" becomes a very sensible decision.

Frequent Leasing Questions...

Q. Why Lease Protective Clothing?

A. Your primary business is *not* managing a protective garment program - although assuring a clean, reliable inventory for your site is imperative. With a lease program, garment inventory, storage, maintenance, and LLW disposal are all part of OUR primary business. Leasing from **UniTech** frees you to focus on other responsibilities without compromising garment program quality or budget.

Q. Is it Less Expensive to Lease?

A. In the case of protective clothing - YES! The costs of peak-need reserves, storage and inventory charges, maintenance, and capital financing are all reduced through **UniTech** Leasing. Add your LLW disposal savings and leasing becomes the clear economic choice.

Q. How Do I Set Up My Program?

A. Your **UniTech** Account Manager works closely with your organization to determine your needs and preferences. Our innovative **INVENTORY CONTROL SYSTEM** reports on usage by size and radiological reject data for any specified period. This helps us to better control inventory, identify trends, and plan for replacement. Our role means considerable convenience and savings for you.

Q. Why is UniTech My Best Source?

A. As a trusted supplier to the industry since 1957, **UniTech** leads the way in progressive, value-based nuclear protection services. Our capabilities in off-site garment services are unmatched. **UniTech** lease customers also benefit from our purchasing power, vast garment inventory, nationwide locations, and dedicated truck fleet.

We also invest heavily in R&D and customer collaboration, i.e. **UniTech** pioneered automated laundry monitors and ProTech 2000, an innovative fabric available in our long-term lease garments.



UniTech Leasing Benefits...

- **Saves** money over ownership - pay for inventory as you use it.
- **Gives** you the largest back-up inventory in the U.S. - without warehouse costs or purchasing/receiving delays.
- **Controls** future disposal costs for spent inventory.
- **Avoids** tedious capital budgeting and approval.
- **Eliminates** mixed inventories, obsolescence, and storing surplus garments.
- **UniTech INVENTORY CONTROL SYSTEM provides** you with timely status reports and planning suggestions.

Receive a Comparative Analysis...

Let **UniTech** "run the numbers" so you can compare the savings and benefits of **UniTech** Leasing. Or, calculate a lease comparison yourself with our PC based software. Contact your **UniTech** Account Manager or our Corporate Sales Group at (413) 543-6911. Be sure to request the updated list of **UniTech** lease customers.

EFFECTIVE USE OF GARMENT BUDGET Ownership vs. Outage Lease



Three Year Savings: \$354,000. Based on a 5,000 set peak inventory of protective clothing.

Leasing/Buy Checklist...

YES NO

- Does your garment demand vary much during the year? YES NO
- Is physical storage of garment inventory a dilemma? YES NO
- Is dormant inventory subject to storage and inventory charges? YES NO
- Do you require an emergency backup inventory? YES NO
- Do garment purchases require capital requisitions or committee approval? YES NO
- Are you concerned with garment disposal costs? YES NO
- Is it difficult to maintain balance of all the differing items, sizes and styles? YES NO
- Is garment mending available? YES NO
- Are garment appearance and uniformity important to worker attitude and image? YES NO
- Does garment program management require excessive time for you or your staff? YES NO

Checking "YES" to any of the above means that **UniTech** Leasing can make a positive difference to your program.



Total Protection...

Anti-Contamination/Fire Retardant (Anti-C/FR) is the perfect solution for multi-hazard radiological environments. Its cotton-based yarns are soft, absorbent, breathable, and comfortable in all temperatures.



UniTech Leasing

COVERALLS & HOODS:

ProTech 2000
Poly/Cotton
Flame Retardant
Siteware
Outeralls

GLOVES:

Rubber Gloves
Launderable Liners
PAWS (Cuff Seals)

SHOE COVERS:

Rubber
Cloth with Sole
PAWS (Cuff Seals)

LAUNDERABLE BAGS

LAUNDERABLE TARP

LAUNDERABLE TOOL BELTS

RESPIRATORY EQUIPMENT



Other UniTech Services

OFF-SITE:

Off-Site Laundering
Reject Reclamation Service
Specialty Monitoring
Garment Mending
Respirator Cleaning & Certification
Filter Recertification

ON-SITE:

Mobile Tool/Metal Decontamination
Mobile Respirator Processing
Mobile Wet Wash Laundry
CO₂ Media Decontamination
Labor and Staff Augmentation
Technical Personnel



PRODUCTS:

Protective Clothing
Respiratory Equipment
Launderable Bags, Tarps, Mops, and Wipers
Custom Fabrication



295 PARKER STREET, P.O. BOX 51957, SPRINGFIELD, MASSACHUSETTS 01151
(413) 543-6911 • FAX (413) 543-6989 • www.u1st.com • E-mail: usg@u1st.com
EURO NUCLEAR SERVICES, B.V., DE MARS 11, 7742 PT COEVORDEN, NETHERLANDS
or POSTBUS 322 • 7740 AH COEVORDEN, NETHERLANDS
+31-(0)-524-599699 • FAX: +31-(0)-524-599688 • ensbv@u1st.com