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Nuclear Protective GARMENT

LEASING

A Cost-Effective Alternative to Ownership!

The Leasing Concept...

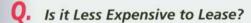
Leasing is fundamental to all well managed organizations. In fact, 30% of business procurements are financed through lease arrangements. The reason? In short, the leasee enjoys ownership benefits without ownership liabilities.

How does this concept apply to protective garments? At most facilities, full garment inventories are active only one out of every eighteen months, or about 5% of the time. Given the high costs of garment purchase and maintenance, "using" instead of "owning" becomes a very sensible decision.

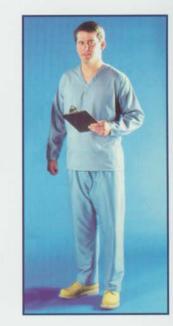
Frequent Leasing Questions...

Why Lease Protective Clothing?

A Your primary business is not managing a protective garment program - although assuring a clean, reliable inventory for your site is imperative. With a lease program, garment inventory, storage, maintenance, and LLW disposal are all part of OUR primary business. Leasing from UniTech frees you to focus on other responsibilities without compromising garment program quality or budget.



A. In the case of protective clothing - YES! The costs of peak-need reserves, storage and inventory charges, maintenance, and capital financing are all reduced through *UniTech* Leasing. Add your LLW disposal savings and leasing becomes the clear economic choice.



Q. How Do I Set Up My Program?

A. Your UniTech Account Manager works closely with your organization to determine your needs and preferences. Our innovative INVENTORY CONTROL SYSTEM reports on usage by size and radiological reject data for any specified period. This helps us to better control inventory, identify trends, and plan for replacement. Our role means considerable convenience and savings for you.

Q. Why is UniTech My Best Source?

As a trusted supplier to the industry since 1957, *UniTech* leads the way in progressive, value-based nuclear protection services. Our capabilities in off-site garment services are unmatched. *UniTech* lease customers also benefit from our purchasing power, vast garment inventory, nationwide locations, and dedicated truck fleet.

We also invest heavily in R&D and customer collaboration, i.e. *UniTech* pioneered automated laundry monitors and ProTech 2000, an innovative fabric available in our long-term lease garments.

UniTech Leasing Benefits...

- Saves money over ownership pay for inventory as you use it.
- Gives you the largest back-up inventory in the U.S. - without warehouse costs or purchasing/receiving delays.
- Controls future disposal costs for spent inventory.
- Avoids tedious capital budgeting and approval.
- Eliminates mixed inventories, obsolescence, and storing surplus garments.
- UniTech INVENTORY CONTROL SYSTEM provides you with timely status reports and planning suggestions.

Receive a Comparative Analysis...

Let *UniTech* "run the numbers" so you can compare the savings and benefits of *UniTech* Leasing. Or, calculate a lease comparison yourself with our PC based software. Contact your *UniTech* Account Manager or our Corporate Sales Group at (413) 543-6911. Be sure to request the updated list of *UniTech* lease customers.

Ownership vs. Outage Lease



Three Year Savings: \$354,000. Based on a 5,000 set peak inventory of protective clothing.

Does your garment demand vary much during the year? Is physical storage of garment

 Is physical storage of garment inventory a dilemma?

 Is dormant inventory subject to storage and inventory charges?

 Do you require an emergency backup inventory?

 Do garment purchases require capital requisitions or committee approval?

Are you concerned with garment disposal costs?

 Is it difficult to maintain balance of all the differing items, sizes and styles?

· Is garment mending available?

 Are garment appearance and uniformity important to worker attitude and image?

 Does garment program management require excessive time for you or your staff?

Checking "YES" to any of the above means that UniTech Leasing can make a positive difference to your program.



Total Protection...

Anti-Contamination/Fire Retardant (Anti-C/FR) is the perfect solution for multi-hazard radiological environments. Its cotton-based yarns are soft, absorbent, breathable, and comfortable in all temperatures.







UniTech Leasing

COVERALLS & HOODS:

ProTech 2000 Poly/Cotton Flame Retardant Siteware Outeralls

GLOVES:

Rubber Gloves Launderable Liners PAWS (Cuff Seals)

SHOE COVERS:

Rubber Cloth with Sole PAWS (Cuff Seals)

LAUNDERABLE BAGS
LAUNDERABLE TARPS
LAUNDERABLE TOOL BELTS
RESPIRATORY EQUIPMENT

Other UniTech Services

OFF-SITE:

Off-Site Laundering
Reject Reclamation Service
Specialty Monitoring
Garment Mending
Respirator Cleaning & Certification
Filter Recertification

ON-SITE:

Services Group

Mobile Tool/Metal Decontamination Mobile Respirator Processing Mobile Wet Wash Laundry CO₂ Media Decontamination Labor and Staff Augmentation Technical Personnel

PRODUCTS:

UniTech Services Group

Protective Clothing Respiratory Equipment Launderable Bags, Tarps, Mops, and Wipers Custom Fabrication







295 PARKER STREET, P.O. BOX 51957, SPRINGFIELD, MASSACHUSETTS 01151 (413) 543-6911 • FAX (413) 543-6989 • www.u1st.com • E-mail: usg@u1st.com

EURO NUCLEAR SERVICES, B.V., DE MARS 11, 7742 PT COEVORDEN, NETHERLANDS or POSTBUS 322 • 7740 AH COEVORDEN, NETHERLANDS +31-(0)-524-599699 • FAX: +31-(0)-524-599688 • ensbv@u1st.com